

PROFESSIONAL SERVICES PRESENTATION



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01/

ABOUT ALLIOTT GLOBAL ALLIANCE

Alliott Global Alliance is an alliance of independent, progressive, mid-market accounting, law and specialist firms. We are a Top 6 multidisciplinary alliance of independent accounting, law & specialist firms with 180 Members, in 78 Countries, in 6 Continents, in 220 Cities and 4,300 Professional Advisors.

Our member firms are rich with talented and highly-experienced professionals who know their jurisdictions, practice areas, clients and alliance colleagues. The reach of the alliance extends deep into Europe, Africa, the Middle East, North America, Latin America and the Asia Pacific. We are more than just colleagues or members; we are a kinship of professionals.

Our member firms are among the leading independent firms in their jurisdictions and specialize in providing advice to middle market companies and high net worth individuals. Expertise is provided with confidence, warmth, simplicity and optimism.

Our founders first put their heads together way back in 1979 and have been providing national, regional and international solutions **Together as One** ever since.

“

WITH 180 MEMBERS
IN 220 CITIES
IN 78 COUNTRIES



02/

OUR EXPERIENCE IN PERUVIAN SERVICE MARKET

Asesoría de Riesgos Empresariales (“ARE”) is a company with over 15 years of experience in rendering accounting, tax, financing, operations, and business advising and consulting services for companies aiming at operating more cost-effectively through comprehensive and specialized consulting as to help them develop and optimize their activities.

We are committed to advise you in your decision-making process by focusing on our clients’ economic benefit creating a solid ground as it is required today for steady and continuous growth.

Our assistance is not only intended to solve problems but to prevent and plan businesses properly so our clients do not develop problems for tomorrow.

“
OVER
15 YEARS
OF EXPERIENCE



SERVICE LINES

3.1 Accounting, Tax and Administrative Outsourcing

We design, implement and operate certain business processes in accounting, cash and banks and logistics so our clients can focus on more strategic matters whilst improving their performance in such essential activities.

- Accounting and Tax Outsourcing
- Administrative Outsourcing
- Payroll Outsourcing
- Accounting Advice and Supervision

3.2 Review of Financial Statements

Rather than “find and correct” risks and mistakes regarding the financial statements, this service helps “foresee and prevent” those risks and errors.

Also, we provide reasonable assurance to top executives, directors, investors and others regarding their financial information to ensure this is duly supported and presented according to the Peruvian Generally Accepted Accounting Principles or International Financial Reporting Standards (IFRS).

- Audited Financial Statements
- Due Diligence
- Limited Review of Financial Statements
- Internal Audit based on risks



SERVICE LINES

3.3 Tax Compliance

We identify main tax risks related to current tax from Company's operation as to mitigate or eliminate issues in the event of an eventual audit.

- Income Tax, IGV (VAT), ITAN (Net Assets Tax) and other taxes applicable.
- Analysis on Income Tax advance payment.
- Compliance of formalities regarding ledgers and tax registers.

3.4 Tax Planning

We advise companies on tax compliance by identifying opportunities to reduce risks and save taxes.

- Tax diagnosis on accounting processes and policies.
- Internal control assessment on tax compliance.
- Effective income tax rate analysis and identification of improvement opportunities.
- Analysis of tax implications regarding implementation of International Financial Reporting Standards (IFRS).



SOME OF OUR CLIENTS



■ **H&M HENNES & MAURITZ S.A.C.**

Business Line: Retail
Capital from: Switzerland
Contact: Mr. Luis Elgueta - Regional Controller
Service: Accounting Representation in Peru



■ **VIRGIN MOBILE PERÚ S.A.C.**

Business Line: Telecom
Capital from: USA
Contact: Mr. Steve Lodge - General Manager
Phone number: 975 198 894
Service: Administrative and Accounting outsourcing



■ **CHEIL PERÚ S.A.C.**

Business Line: Marketing services
Capital from: Korea
Contact: Mr. Sam Geun Lee - CEO
Phone number: + 51 987 324 427
Service: Administrative and accounting outsourcing



■ **RINA PERÚ CLASIFICACIÓN MARÍTIMA Y CERTIFICACIÓN S.A.C.**

Business Line: Certification services
Capital from: Italy
Contact: Mr. Michele Rezzano - Coordination of Foreign Offices
Phone number: +39 010 5385360
Service: Administrative and accounting outsourcing



■ **ABENCOR PERÚ S.A.**

Business Line: Sale of construction supplies
Capital from: Spain
Contact: Mr. Joaquin Alonso Plaza – General Manager
Phone number: 989 246 120
Service: Accounting outsourcing

SOME OF OUR CLIENTS



■ GRUPPO CAMPARI

Business Line: Sale of alcoholic beverages

Capital from: Italia

Contact: Mr. Nicolás Vilcinskas – Regional Director South America

Teléfono: +55-11-99414 - 3720

Servicio: Administrative and accounting outsourcing



■ TROIKAA PHARMACEUTICALS PERÚ S.A.C.

Business Line: Sale of pharmaceutical products

Capital from: India

Contact: Mr. Hiten R. Shah – CFO

Phone number: +91 79 2685 62 42 – 45

Service: Accounting outsourcing



■ J&V RESGUARDO S.A.C.

Business Line: Security Services

Capital from: USA

Contact: Mr. Jorge Miranda Beltrán – CFO

Phone number: +51 920 067 371

Servicio: Tax Compliance



■ SOUDAL PERÚ S.A.

Business Line: Sales of silicone

Capital from: Belgium

Contact: Mr. Johann Claessen - Regional Director

Service: Administrative and accounting outsourcing



■ IMPRESA PIZZAROTTI & C.S.P.A.

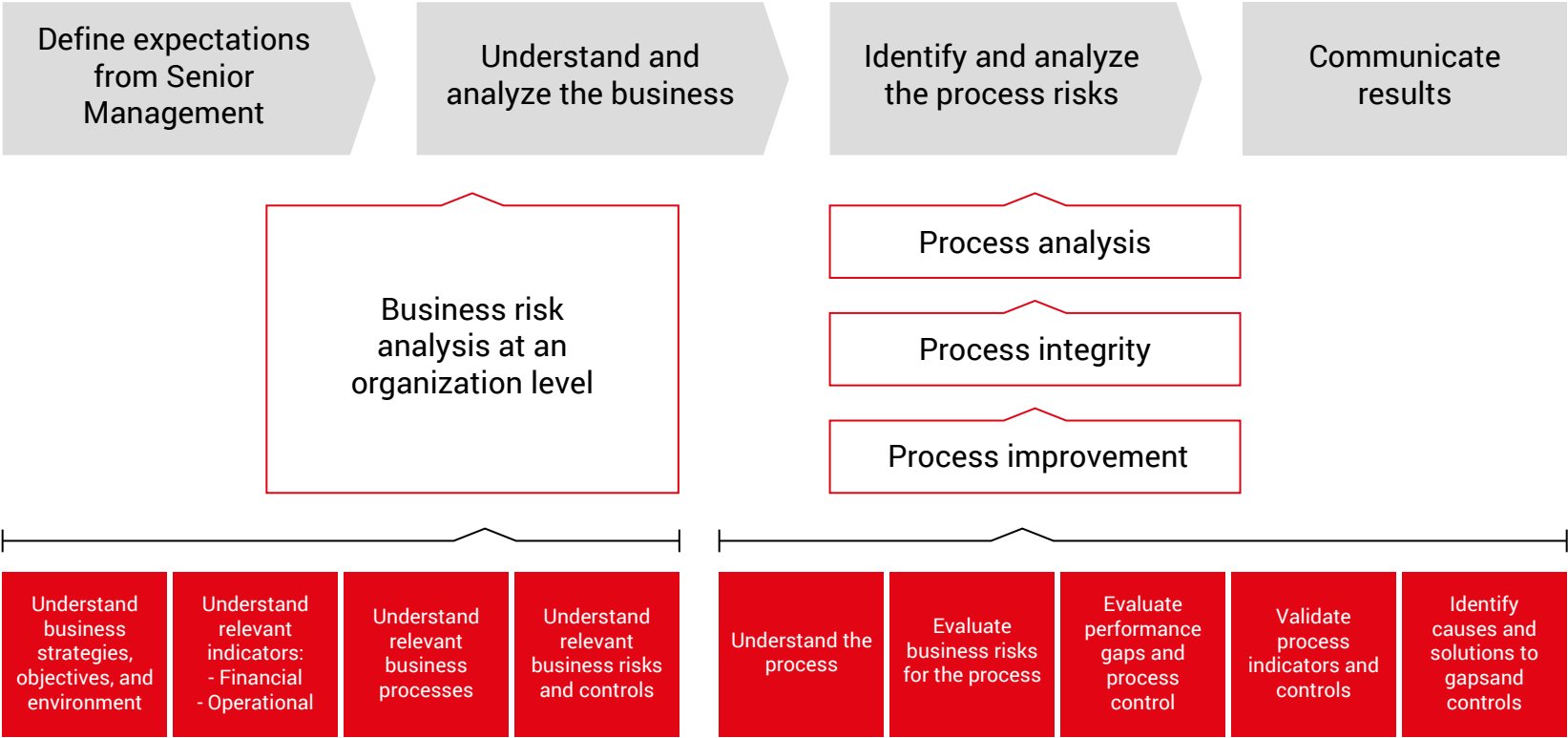
Business Line: Construction of huge infrastructure

Capital from: Italy

Contact: Mr. Alfio Cirami - General Manager

Service: Accounting outsourcing

OUR WORK METHODOLOGY



Our main purpose is to provide proper service that exceeds your expectations.
ARE commits to meet the requirements for the job assigned.



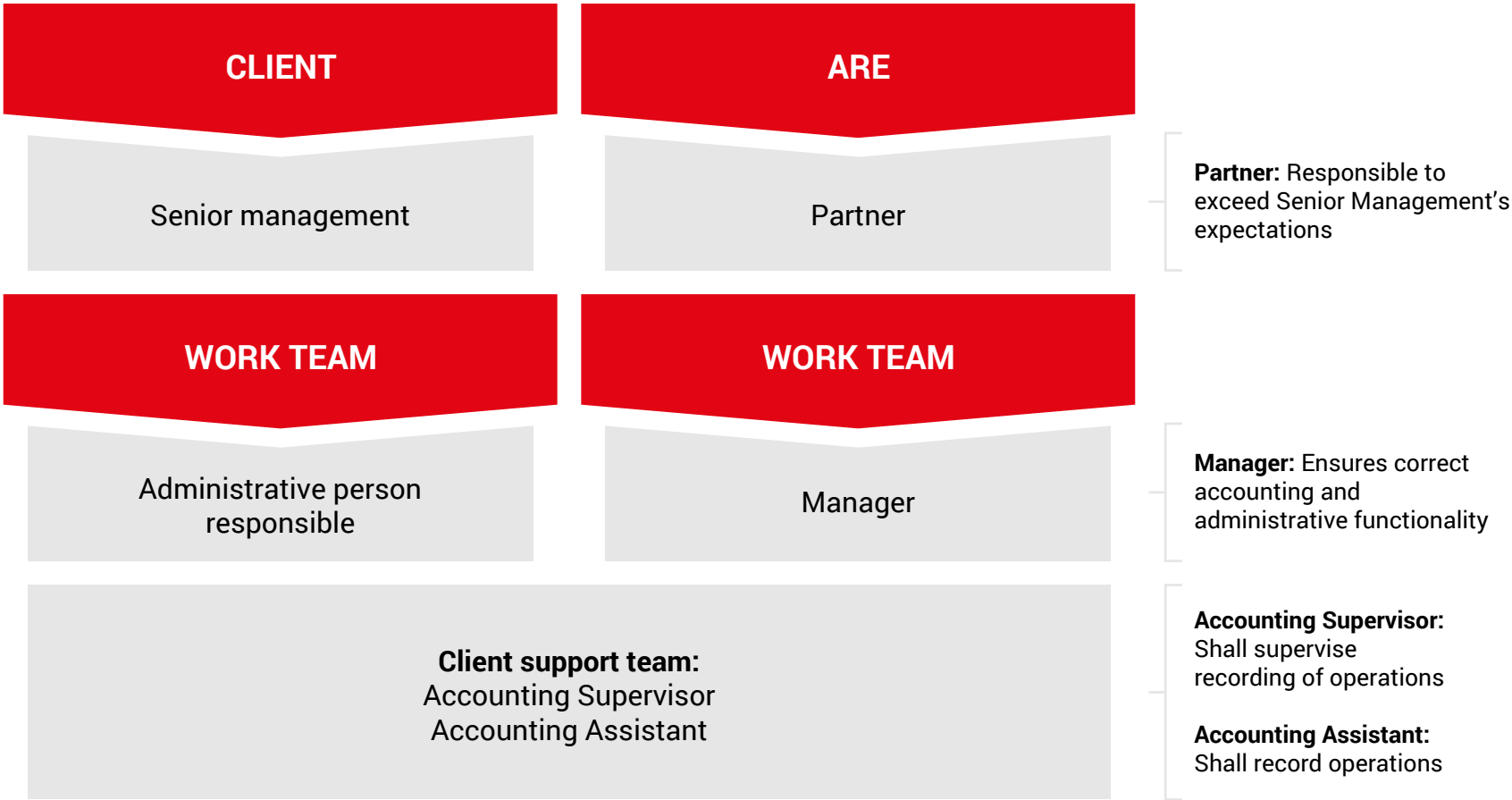
OUR SERVICE PROPOSAL

Our service scope includes:

- **Accounting:** Including keeping accounting updated upon documented information of all transactions of the Company according to International Financial Reporting Standards (IFRS).
- **Taxes:** Including preparation and issuance of monthly reports supporting taxes to be paid to the Tax Administration as well as preparation of PDT (Telematics Filing Program) or Tax Filing for respective return.
- **Payrolls:** Including preparation of payrolls of employees and payment slips, general social contributions, legal and tax administration report upon current regulation.
- **Treasury:** Including care of financial resources in the banking system, reconciled on a monthly basis and controlled permanently against bank information.
- **Invoicing:** Our responsibility includes preparation, sending and documentary control of sales invoices. In addition, we obtain the Purchase Order from your clients or other documentation to be able to issue the invoice.
- **Reporting:** Issuance of financial reports including: Balance Sheet and Statement of income in Excel highlighting most important aspects that may catch our attention.



ORGANIZATION



TEAM AND EXPERTISE



■ ELÍAS TOVAR PINTO

Elías is Principal Partner in Asesoría de Riesgos Empresariales. Licensed Public Accountant, Postgraduate Studies in Financial, Accounting and Taxation. Vast professional experience in consulting for private companies in accounting consulting, finances and management. Professor at Postgraduate Schools, with vast lecturing experience in Universidad de Lima and Universidad Peruana de Ciencias Aplicadas- UPC.



■ MARÍA GAMARRA PASTOR

María is Accounting Partner in Asesoría de Riesgos Empresariales. Licensed Public Accountant, Master in Accounting, present Doctoral Student in Accounting and Business Sciences. Vast professional experience in managerial positions and consulting for the government and private companies in financial accounting, costs and business management. Professor at graduate and postgraduate schools, with vast lecturing experience in Universidad de Lima, Universidad del Pacífico, Tecnológico de Monterrey de México, Universidad Nacional Mayor de San Marcos. Current professor at Universidad Peruana de Ciencias Aplicadas- UPC.



■ ROSARIO BURGA

Rosario is Compliance Partner in Asesoría de Riesgos Empresariales. Lawyer graduated from Universidad de Lima, Specialized in Labour, Corporative and Financial Law. Vast experience in business law, investment funds, contracts, brands and patents and in consulting for private companies.

ASESORÍA DE RIESGOS EMPRESARIALES

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Together as One. ARE is a
Member of the Alliott Global Alliance
of independent professional firms.

